

Paris, 17 May 2011

Elior strengthens its presence in the Spanish airport market

The Elior group, the third-largest operator of contract catering and associated services in Europe, announce the opening of eight new retail outlets within Madrid Barajas airport and the signing of a new contract with El Altet airport in Alicante to manage twelve establishments. These new concessions allow Elior to anticipate a turnover of 30 million Euros over the next 5 years in Madrid and 139 million Euros over 8 years in Alicante.

With the management of 8 new shops, Áreas, the Elior subsidiary operating in concession catering in Spain, is increasing its presence within the Spanish capital's airport, where it already operated 4 shops and 51 food outlets. Thanks to constructing a custom-tailored bid, Áreas also won a tender which enabled to gain a foothold at El Altet airport in Alicante.

With these new contracts, the Elior subsidiary will create 200 jobs and provide its services to more than 49 million passengers each year. Áreas can thus offer them a wide range of international and local brands specialising not just in food, but also bookshops, fashion, travel goods and fine delicatessens such as Sibarium, Aïta, Adidas, Piquadro, News & Books, Story Store, Tuc Tuc, Sweet Market...

This operation strengthens the Group's presence in the Spanish airport market and confirms its international development strategy. Present in 20 Spanish airports from now on Elior is taking on the management of more than 200 catering and retail outlets. In the United States the Group provides its services in the airports of Atlanta, San José, Boston, Miami, Newark and Washington. It is also present in the airports of Malaga, Lisbon, Porto, Rome, Casablanca and Oujda, as well as at Orly and Roissy-Charles de Gaulle.

For Robert Zolade, Chairman of the Supervisory Board : *"These new developments increase our presence in the international airport catering concession market significantly and demonstrate our knowhow in managing both our own brands and franchise brands"*.

About ÁREAS

Created in 1968, Áreas, a subsidiary of the Elior group, operates in airports, motorways, railway stations, commercial centres, exhibition parks and in town centres. With the support of its 12 000 staff its mission is to provide a complete range of services for travellers. Today Áreas operates 1 165 restaurants, cafés, shops, hotels and service stations based in 9 countries (Argentina, Spain, United States, Chile, Morocco, Mexico, Portugal, Dominican Republic and St. Martin). Its brands include : Ars, Medas, La Pausa, Café Café, Natural Break, Divers, As Hotel, News and Books, LDF, Minimarket, Poco Loco, Sibarium, etc.

About ELIOR

Founded in 1991, Elior ranks third in the European contracted foodservice and related services market, holding leading positions in Contract Catering & Facilities Management and Concession Catering & Travel Retail. In 2009/2010, the Group generated revenue of €3.783 billion. Each day, Elior's 82,000 employees serve 3 million guests at 15,000 restaurants and outlets in 15 countries. Elior is active in the Business & Industry, Education, and Healthcare & Seniors sectors, as well as in travel (airports, railway stations and motorways), and leisure & culture (museums and exhibition centres). As a socially responsible enterprise, Elior signed up to the United Nations Global Compact in 2004. The Group takes special care to provide nutritionally balanced meals to guests, limit the environmental impact of its operations and purchases, and support employee integration and training. For more information please visit www.elior.com

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